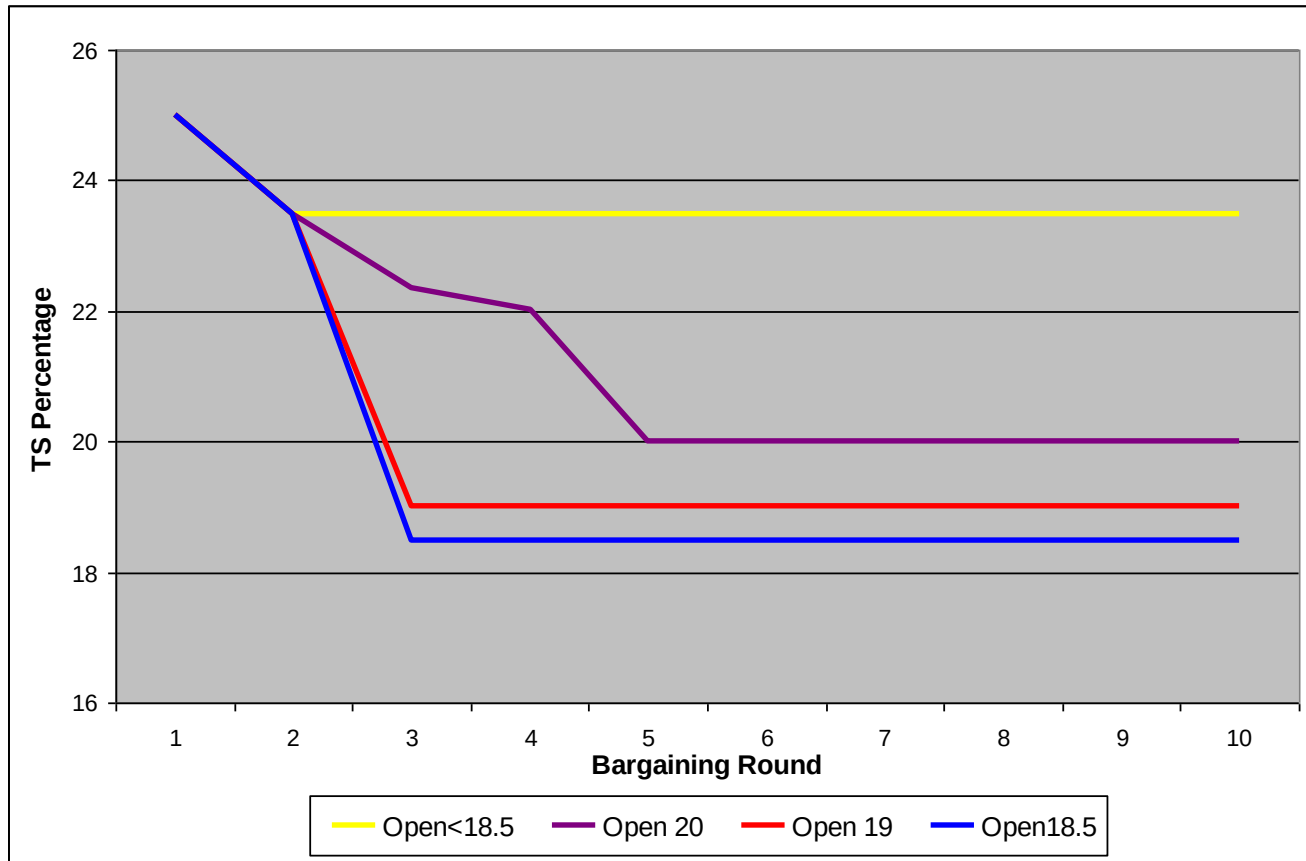


BASE CASE: IMPACT OF CLIENT'S OPENING POSITION ON WEIGHTED POWER



COMPROMISERS (<0) VERSUS STAKEHOLDERS IN CONFLICT (>0)

